

Goodwill LEADS, Inc.
Board Meeting Minutes
April 17, 2025 at 11:00 a.m. Central

The Goodwill LEADS, Inc. Board of Directors met in the board room of The Excel Center Gary at 4601 W Ridge Rd, Gary, In 46408. Those Present were:

LEADS, INC. Board:

Debie Coble, Goodwill President/CEO
Anthony Allison, Board Chair
Andrea Pearman, Vice Chair, virtually
Ann Carol Nash
Audra Peterson
Juliann Jankowski
Marcos Rodriquez, Jr.
Taira Nelson
Audra Peterson
Wally McQuade, virtually

Missing:

Juliann Jankowski

Staff present:

Dr. Chris Alber, Vice President of Excel Centers
Melissa LaPlace, School Director South Bend
Katie Lowe, School Director Elkhart
Aquinas Lewis, School Director Gary
Dr. Countance Anderson, School Director Hammond
Jennifer Gammage, Early Childhood Services Director
Kimberly Beck, Central Office & Data Manager
Shire Kuch, CFO
Kimberly Moll, Accountant

NOTES ON THE MINUTES

Roll call and all votes on measures presented to the board are done via a roll call vote that is reflected in the minutes and performed within the approved measures outlined in the bylaws.

WELCOME

The meeting began at 12:00 p.m. Those present were announced by roll call.

Roll Call		
Board Member	Y	N
Debie Coble	Present	
Anthony Allison	Present	
Andrea Pearman	Present	
Dana Trowbridge	Present	
Juliann Jankowski		Not Present
Ann Carol Nash	Present	
Wally McQuade	Present, virtually	
Marcos Rodriquez	Present	
Taira Nelson	Present	
Audra Peterson	Present	

PUBLIC COMMENT

There being no public present, no comments were made.

APPROVAL OF THE JANUARY 16, 2025 MINUTES

There were no comments or questions on the minutes. A motion was made to approve them by Ms. Peterson, seconded by Ms. Pearman.

Motion: Approval of Minutes		
Board Member	Y	N
Debie Coble	X	
Anthony Allison	X	
Andrea Pearman	X	
Dana Trowbridge	X	
Juliann Jankowski		
Ann Carol Nash	X	
Wally McQuade	X	
Marcos Rodriquez	X	
Taira Nelson	X	
Audra Peterson	X	

FINANCIAL REVIEW

Mr. Kuch reviewed the financials with those present. Overall, the increase in our ADM count did not affect the schools budgets as it was only an increase of two students. On the revenue side, the schools were in budget.

Ms. Pearman asked how this was in comparison to last year, to which Mr. Kuch responded that the schools were in much better financial shape than last year.

Ms. Peterson asked about the recent grant funding awarded to the school: would the schools be require to provide invoices for the purchases made with those funds. Mr. Kuch informed those presents that the schools would be required to, but that at this time the only funding being used was the special education educator grants.

Ms. LaPlace asked if there was preparation for any eventuality in which the schools would not be receiving grant funding to cover the salary costs of individuals being paid with grant funding. Mr. Kuch responded that their salaries can already be covered without the grant funding.

Mr. Trowbridge asked if there was a specific amount that is being prepared to send to GIM to pay down debt. Mr. Kuch responded that the amount is determined every month about how much more than the minimum can be sent and when. The goal is to make sure there is enough capital to cover emergencies.

Mr. Kuch then reviewed the accounts payable and the 990 with those present.

There being no further comments or questions, a motion was made to approve the financials by Mr. Trowbridge an seconded by Ms. Nash.

Motion: Approval of Financials		
Board Member	Y	N
Debie Coble	X	
Anthony Allison	X	
Andrea Pearman	X	
Dana Trowbridge	X	
Juliann Jankowski		
Ann Carol Nash	X	
Wally McQuade	X	
Marcos Rodriquez	X	
Taira Nelson	X	

Audra Peterson	X	
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A motion was then made to approve the accounts payable by Mr. Trowbridge and seconded by Ms. Nash.

Motion: Approval of Accounts Payable		
Board Member	Y	N
Debie Coble	X	
Anthony Allison	X	
Andrea Pearman	X	
Dana Trowbridge	X	
Juliann Jankowski		
Ann Carol Nash	X	
Wally McQuade	X	
Marcos Rodriquez	X	
Taira Nelson	X	
Audra Peterson	X	

SUPERINTENDENTS REPORT

Dr. Alber thanked the directors for their hard work to increase overall adm count and the finances for the schools.

He then reviewed the proposed 2025-2026 calendars for those present.

A motion was made to approve the calendars with permission to adjust break flexibility based on the local school corporations as long as the total school days remains the same by Ms. Peterson and seconded by Mr. McQuade.

Motion: Approval of 2025-2026 School Calendars		
Board Member	Y	N
Debie Coble	X	
Anthony Allison	X	
Andrea Pearman	X	
Dana Trowbridge	X	
Juliann Jankowski		
Ann Carol Nash	X	
Wally McQuade	X	
Marcos Rodriquez	X	
Taira Nelson	X	
Audra Peterson	X	

Dr. Alber then reviewed the February count with those present. He went over what the goal for October, which includes a 15% growth to 1002 students. The network currently has 1035 seats. There is an agreement to negotiate seats with GEI if needed. He also reviewed the goal for at least 100 graduates for this school year.

Dr. Alber shared that with Quality Counts II grants, the schools hoped to see a 20% increase in population due to MLL students driven by this funding. Schools have begun the hiring process for these positions opened because of the grant.

Dr. Alber then reviewed the Networks recent opportunities to represent Excel Centers of Michiana at the COABE and National Excel Center conferences.

There being no further business, the meeting was ended at 11: 59 p.m.

Kimberly Beck
Central Office & Data Manager